Entrust the management of your fleet to us. We offer you competent advice and efficient support.
Use, don’t buy!
The Alphabet solution for progressive fleet management.

Vehicles cost money, and the running and maintenance expenses are high. As operating resources in regular use, they also lose value quickly. So why tie up scarce capital in your vehicle fleet when a full-service lease allows you to leverage all your financial resources for business investments and reduce to a minimum the administrative expense of running your fleet at the same time? Besides the finance, our full-service lease also includes a comprehensive range of progressive services that help you to manage your fleet efficiently and ease the workload for your drivers.

This is our idea of intelligent fleet management.
### Operating leases

Under an operating lease, you pay a fixed monthly amount that covers the lease period and the distance likely to be driven. And you don’t have to worry about the volatility of used-car prices as **Alphabet assumes the full residual value risk.**

In addition, we give you the chance to include a whole host of progressive add-on services in your operating lease, such as maintenance and repair, fuel cards, insurance or accident management. In this way, we reduce the day-to-day administrative effort for you, simplify the processes involved and offer your drivers exclusive all-round services – a win-win situation for your entire company.

### Finance leases

Under a finance lease, we buy the new vehicles and make them available to you in return for fixed monthly lease payments. Under this model, only some of the investment costs for the vehicles are amortised.

The amount of the lease payment is calculated at the inception of the lease taking into account the lease period, the distance likely to be driven and the residual value of the vehicle. When the lease agreement is terminated, all the costs actually accruing are netted.

### AlphaDrive

This is a great way to show your employees that they really are your company’s biggest asset.

AlphaDrive is our offering that pays dividends for everyone involved. As a company, you can offer your employees the advantages of a company car, irrespective of hierarchy level and without additional administration. For your employees, AlphaDrive is a welcome extra that sends a signal, motivates and mobilises.

**How you benefit:**
- Accurate budgeting due to fixed monthly payments
- Plannable total costs without residual value risk
- Lease payments are tax-deductible
- Positive impact on the company balance sheet
- Individual modular add-on services
- Continually updated vehicle fleet

**How your employees benefit:**
- Attractive terms and always a current model
- Add-on services like workshop and tyre service or attractive insurance packages can be costed directly into the lease payments

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*If you have any questions, please don’t hesitate to contact your personal contact partner or customer adviser.*

**Telephone** +41 (0)58 269 65 67  |  **E-mail** contact@alphabet.ch  |  **Internet** www.alphabet.ch
Did you know that most agreements with residual value risk leave you with more risk than residual value? Alphabet shows you clearly what you can expect from each type of lease agreement – the best solution for optimum mobility and cost-efficiency.